

Produced in Native Format

LoggerHead Tools, LLC
v. Sears Holdings Corp.
and Apex Tool Group
Case No. 12-cv-09033

DTX 130

exhibitstick.com

#35358								
Period	SHIPDATE	P.O	DESCRIPTION	CUST ITEM	Q'TY	UNTPRICE	AMOUNT	Chanel
201208	8/22/2014	UZ4308	MAX AXESS ADJUSTABLE WREN	35358	10,836	\$9.00	\$97,524.00	Sears
201209	9/2/2012	UZ4308/10/11/12	MAX AXESS ADJUSTABLE WREN	35358	1,440	\$9.00	\$12,960.00	Sears
201209	9/2/2012	UZ4308/10/11/12	MAX AXESS ADJUSTABLE WREN	35358	6,576	\$9.00	\$59,184.00	Sears
201209	9/2/2012	UZ4308/10/11/12	MAX AXESS ADJUSTABLE WREN	35358	1,440	\$9.00	\$12,960.00	Sears
201209	9/9/2012	UZ4308/10/11/12	MAX AXESS ADJUSTABLE WREN	35358	7,992	\$9.00	\$71,928.00	Sears
201209	9/22/2012	UZ4308/10/11/12	MAX AXESS ADJUSTABLE WREN	35358	4,176	\$9.00	\$37,584.00	Sears
201209	9/23/2012	UZ4308/10/11/12	MAX AXESS ADJUSTABLE WREN	35358	4,176	\$9.00	\$37,584.00	Sears
201210	10/6/2012	UZ4308/10/11/12	MAX AXESS ADJUSTABLE WREN	35358	16,008	\$9.00	\$144,072.00	Sears
201210	10/14/2012	UZ4308/10/11/12	MAX AXESS ADJUSTABLE WREN	35358	6,000	\$9.00	\$54,000.00	Sears
201210	10/21/2012	UZ4308/10/11/12	MAX AXESS ADJUSTABLE WREN	35358	10,008	\$9.00	\$90,072.00	Sears
201211	10/28/2012	UZ4308/10/11/12	MAX AXESS ADJUSTABLE WREN	35358	6,024	\$9.00	\$54,216.00	Sears
201211	10/28/2012	UZ4308/10/11/12	MAX AXESS ADJUSTABLE WREN	35358	6,912	\$9.00	\$62,208.00	Sears
201211	11/6/2012	703513	MAX AXESS ADJUSTABLE WREN	35358	360	\$9.00	\$3,240.00	International

Units Shipped												Total Unit
Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	
							10,836	25,800	32,016	13,296		
Extended Amount												Total \$\$
Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	
							\$97,524.00	\$232,200.00	\$288,144.00	\$119,664.00		
												\$737,532.00

Channel	Total Q'ty	Amount
Sears	81,588	\$734,292.00
Sears Hometown	0	
International	360	\$3,240.00
Total:	81,948	\$737,532.00

#35359								
Period	SHIPDATE	P.O	DESCRIPTION	CUST ITEM	Q'TY	UNTPRICE	AMOUNT	
201208	8/22/2014	UZ4308	MAX AXESS ADJUSTABLE WREN	35359	21,672	\$10.00	\$216,720.00	Sears
201209	9/2/2012	UZ4308/10/11/12	MAX AXESS ADJUSTABLE WREN	35359	26,688	\$10.00	\$266,880.00	Sears
201209	9/2/2012	UZ4308/10/11/12	MAX AXESS ADJUSTABLE WREN	35359	4,512	\$10.00	\$45,120.00	Sears
201209	9/8/2012	UZ4308/10/11/12	MAX AXESS ADJUSTABLE WREN	35359	4,512	\$10.00	\$45,120.00	Sears
201209	9/9/2012	UZ4308/10/11/12	MAX AXESS ADJUSTABLE WREN	35359	18,816	\$10.00	\$188,160.00	Sears
201209	9/22/2012	UZ4308/10/11/12	MAX AXESS ADJUSTABLE WREN	35359	13,344	\$10.00	\$133,440.00	Sears
201209	9/23/2012	UZ4308/10/11/12	MAX AXESS ADJUSTABLE WREN	35359	13,320	\$10.00	\$133,200.00	Sears
201210	10/6/2012	UZ4308/10/11/12	MAX AXESS ADJUSTABLE WREN	35359	50,016	\$10.00	\$500,160.00	Sears
201210	10/14/2012	UZ4308/10/11/12	MAX AXESS ADJUSTABLE WREN	35359	13,992	\$10.00	\$139,920.00	Sears
201210	10/21/2012	UZ4308/10/11/12	MAX AXESS ADJUSTABLE WREN	35359	36,024	\$10.00	\$360,240.00	Sears
201211	10/28/2012	UZ4308/10/11/12	MAX AXESS ADJUSTABLE WREN	35359	47,184	\$10.00	\$471,840.00	Sears
201211	10/28/2012	UZ4308/10/11/12	MAX AXESS ADJUSTABLE WREN	35359	25,008	\$10.00	\$250,080.00	Sears
201211	11/6/2012	703513	MAX AXESS ADJUSTABLE WREN	35359	360	\$10.00	\$3,600.00	International

Units Shipped												Total Unit 275,448
Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	
							21,672	81,192	100,032	72,552		
Extended Amount												Total \$\$ \$2,754,480.00
Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	
							\$216,720.00	\$811,920.00	\$1,000,320.00	\$725,520.00		

Channel	Total Q'ty	Amount
Sears	275,088	\$2,750,880.00
Sears Hometown	0	
International	360	\$3,600.00
Total:	275,448	\$2,754,480.00

#35358

Period	SHIPDATE	P.O	ITEM	DESCRIPTION	CUST ITEM	Q'TY	UNTPRICE	AMOUNT	Chanel
201301	1/20/2013	TE0396	SB35358	MAX AXESS ADJUSTABLE WREN	35358	1,512	\$9.02	\$13,638.24	Sears
201303	2/26/2013	85288	SB35358	MAX AXESS ADJUSTABLE WREN	35358	120	\$9.02	\$1,082.40	International
201304	4/14/2013	TF5891/UZ5879	SB35358	MAX AXESS ADJUSTABLE WREN	35358	7,464	\$9.02	\$67,325.28	Sears
201304	4/20/2013	89166	SB35358	MAX AXESS ADJUSTABLE WREN	35358	192	\$9.02	\$1,731.84	International
201305	5/12/2013	TF6404	SB35358	MAX AXESS ADJUSTABLE WREN	35358	4,608	\$9.02	\$41,564.16	Sears
201307	6/30/2013	TF6790	SB35358	MAX AXESS ADJUSTABLE WREN	35358	744	\$9.02	\$6,710.88	Sears
201309	9/2/2013	UZ6791	SB35358	MAX AXESS ADJUSTABLE WREN	35358	4,440	\$9.02	\$40,048.80	Sears - Hometown
201309	9/15/2013	UZ6794	SB35358	MAX AXESS ADJUSTABLE WREN	35358	32,256	\$9.02	\$290,949.12	Sears
201309	9/15/2013	UZ7425	SB35358	MAX AXESS ADJUSTABLE WREN	35358	1,824	\$9.02	\$16,452.48	Sears
201309	8/29/2014	UZ9932	SB35359	MAX AXESS ADJUSTABLE WREN	35359	9,852	\$9.02	\$88,865.04	Sears - Display
201310	10/20/2013	UZ6797	SB35358	MAX AXESS ADJUSTABLE WREN	35358	32,232	\$9.02	\$290,732.64	Sears
201310	10/16/2013	104866	SB35358	MAX AXESS ADJUSTABLE WREN	35358	192	\$9.02	\$1,731.84	International
201310	10/25/2013	TF8626	SB35358	MAX AXESS ADJUSTABLE WREN	35358	5,280	\$9.02	\$47,625.60	Sears

Units Shipped												Total Unit
Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	
1,512		120	7,656	4,608		744		48,372	37,704			100,716
Extended Amount												Total \$\$
Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	
\$13,638.24		\$1,082.40	\$69,057.12	\$41,564.16		\$6,710.88		\$436,315.44	\$340,090.08			\$908,458.32

Channel	Total Q'ty	Amount
Sears	95,772	\$863,863.44
Sears Hometown	4,440	\$40,048.80
International	504	\$4,546.08
Total:	100,716	\$908,458.32

#35359

Period	SHIPDATE	P.O	ITEM	DESCRIPTION	CUST ITEM	Q'TY	UNTPRICE	AMOUNT	Chanel
201301	1/20/2013	TE0396	SB35359	MAX AXESS ADJUSTABLE WREN	35359	4,008	\$10.02	\$40,160.16	Sears
201303	2/26/2013	85288	SB35359	MAX AXESS ADJUSTABLE WREN	35359	120	\$10.02	\$1,202.40	International
201303	3/17/2013	B95ZV	SB35359	MAX AXESS ADJUSTABLE WREN	35359	2,160	\$10.02	\$21,643.20	Kmart
201303	3/24/2013	VTDNA	SB35359	MAX AXESS ADJUSTABLE WREN	35359	792	\$10.02	\$7,935.84	Kmart
201304	4/14/2013	TF5891/UZ5879	SB35359	MAX AXESS ADJUSTABLE WREN	35359	7,752	\$10.02	\$77,675.04	Sears
201304	4/20/2013	89166	SB35359	MAX AXESS ADJUSTABLE WREN	35359	192	\$10.02	\$1,923.84	International
201305	5/12/2013	B96A6	SB35359	MAX AXESS ADJUSTABLE WREN	35359	504	\$10.02	\$5,050.08	Kmart
201305	5/12/2013	TF6404	SB35359	MAX AXESS ADJUSTABLE WREN	35359	6,240	\$10.02	\$62,524.80	Sears
201306	5/26/2013	TF6404	SB35359	MAX AXESS ADJUSTABLE WREN	35359	6,216	\$10.02	\$62,284.32	Sears
201306	6/10/2013	VTFF6	SB35359	MAX AXESS ADJUSTABLE WREN	35359	816	\$10.02	\$8,176.32	Kmart
201307	6/30/2013	TF6790	SB35359	MAX AXESS ADJUSTABLE WREN	35359	2,712	\$10.02	\$27,174.24	Sears
201307	7/14/2013	VTET3	SB35359	MAX AXESS ADJUSTABLE WREN	35359	816	\$10.02	\$8,176.32	Kmart
201308	8/4/2013	VTFF50	SB35359	MAX AXESS ADJUSTABLE WREN	35359	4,992	\$10.02	\$50,019.84	Kmart
201308	8/12/2013	WC9K5/WC9KM	SB35359	MAX AXESS ADJUSTABLE WREN	35359	9,240	\$10.02	\$92,584.80	Ace-Direct
201308	8/14/2013	WC9K5/WC9KM	SB35359	MAX AXESS ADJUSTABLE WREN	35359	13,776	\$10.02	\$138,035.52	Ace-Direct
201308	8/14/2013	101337	SB35359	MAX AXESS ADJUSTABLE WREN	35359	192	\$10.02	\$1,923.84	International
201309	9/2/2013	UZ6791	SB35359	MAX AXESS ADJUSTABLE WREN	35359	1,896	\$10.02	\$18,997.92	Sears - Hometown
201309	9/2/2013	VTFFEU	SB35359	MAX AXESS ADJUSTABLE WREN	35359	2,400	\$10.02	\$24,048.00	Kmart
201309	9/15/2013	UZ6794	SB35359	MAX AXESS ADJUSTABLE WREN	35359	96,816	\$10.02	\$970,096.32	Sears
201309	9/15/2013	UZ7425	SB35359	MAX AXESS ADJUSTABLE WREN	35359	13,200	\$10.02	\$132,264.00	Sears
201309	8/29/2014	UZ6632	SB35359	MAX AXESS ADJUSTABLE WREN	35359	19,704	\$10.02	\$197,434.08	Sears - Display
201309	8/29/2014	UZ8032	SB35360	MAX AXESS ADJUSTABLE WREN	35360	5,600	\$10.02	\$56,112.00	Sears - Display
201310	10/20/2013	UZ6797	SB35359	MAX AXESS ADJUSTABLE WREN	35359	91,776	\$10.02	\$919,595.52	Sears
201310	10/5/2013	VTFFSF	SB35359	MAX AXESS ADJUSTABLE WREN	35359	2,400	\$10.02	\$24,048.00	kmart
201312		108333	SB35359	MAX AXESS ADJUSTABLE WREN	35359	192	\$9.52	\$1,827.84	International
201312		VTGKD	SB35359	MAX AXESS ADJUSTABLE WREN	35359	816	\$9.52	\$7,768.32	kmart

Units Shipped												Total Unit
Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	
4,008		3,072	7,944	6,744	7,032	3,528	28,200	139,616	94,176		1,008	295,328
Extended Amount												Total \$\$
Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	
\$40,160.16		\$30,781.44	\$79,598.88	\$67,574.88	\$70,460.64	\$35,350.56	\$282,564.00	\$1,398,952.32	\$943,643.52		\$9,596.16	\$2,958,682.56

Channel	Total Q'ty	Amount
Sears	254,024	\$2,545,320.48
Sears Hometown	1,896	\$18,997.92
International	696	\$6,877.92
Kmart	15,696	\$156,865.92
Ace	23,016	\$230,620.32
	295,328	\$2,958,682.56

#35358								
Period	SHIPDATE	P.O	DESCRIPTION	CUST ITEM	Q'TY	UNTPRICE	AMOUNT	Chanel
201404	4/24/2014	00121560	MAX AXESS ADJUSTABLE WREN	35358	192	\$8.57	\$1,645.44	International
201407	6/28/2014	00131451	MAX AXESS ADJUSTABLE WREN	35359	192	\$8.57	\$1,645.44	International

Units Shipped												Total Unit
Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	
			192			192						384
Extended Amount												Total \$\$
Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	
			\$1,645.44			\$1,645.44						\$3,290.88

Channel	Total Q'ty	Amount
Sears		
Sears Hometown		
International	384	\$1,645.44
Kmart		
Ace		
Total:	384	\$1,645.44

#35359								
Period	SHIPDATE	P.O	DESCRIPTION	CUST ITEM	Q'TY	UNTPRICE	AMOUNT	Chanel
201403	3/23/2014	F82CV	MAX AXESS ADJUSTABLE WREN	35359	1,800	\$9.52	\$17,136.00	Ace-direct
201403	3/24/2014	F82CV	MAX AXESS ADJUSTABLE WREN	35359	1,200	\$9.52	\$11,424.00	Ace-direct
201404	41735	VTHPF	MAX AXESS ADJUSTABLE WREN	35359	600	9.52	\$5,712.00	Kmart
201404	41753	00121560	MAX AXESS ADJUSTABLE WREN	35359	192	9.52	\$1,827.84	International
201406	41793	VTJ8P	MAX AXESS ADJUSTABLE WRENCH 8	35359	600	9.52	\$5,712.00	kmart
201407	41821	VTJNZ	MAX AXESS ADJUSTABLE WRENCH 8	35359	600	9.52	\$5,712.00	kmart
201407	41835	VTJWH	MAX AXESS ADJUSTABLE WRENCH 8	35359	600	9.52	\$5,712.00	kmart
201409	41877	UZ2512	MAX AXESS ADJUSTABLE WRENCH 8	35359	1032	9.75	\$10,062.00	ACE
201409	41891	VTKLG	MAX AXESS ADJUSTABLE WRENCH 8	35359	1608	9.75	\$15,678.00	KMART
201409	41905	VTKTH	MAX AXESS ADJUSTABLE WRENCH 8	35359	2016	9.75	\$19,656.00	KMART
201411	41940	UZ2872	MAX AXESS ADJUSTABLE WRENCH 8	35359	216	9.75	\$2,106.00	ACE
201411	41949	VTL1J	MAX AXESS ADJUSTABLE WRENCH 8	35359	3000	9.75	\$29,250.00	KMART
201412	41979	VTLLG	MAX AXESS ADJUSTABLE WRENCH 8	35359	408	9.75	\$3,978.00	KMART

Units Shipped												Total Unit
Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	
		3,000	792		600	1,200		4,656		3,216	408	13,872
Extended Amount												Total \$\$
Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	
		\$28,560.00	\$7,539.84		\$5,712.00	\$11,424.00		\$45,396.00		\$31,356.00	\$3,978.00	\$133,965.84

Channel	Total Q'ty	Amount
Sears		
Sears Hometown		
International	192	\$1,827.84
Kmart	9432	\$91,410.00
Ace	4,248	\$40,728.00
Total:	13,872	\$133,965.84

#35358									Units Shipped												Total Unit 408	Channel Sears Sears Hometown International Kmart Ace OSH Total: 408 408 \$3,582.24	
Period	SHIPDATE	P.O	DESCRIPTION	CUST ITEM	Q'TY	UNTPRICE	AMOUNT	Chanel	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec			Total Unit 408
201503	2/26/2015	1570-35-15	MAX AXESS ADJUSTABLE WRENCH €	35358	408	\$8.78	\$3,582.24	OSH	408												Total Unit 408		
									Extended Amount												Total \$		
									Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	\$3,582.24		
									\$3,582.24												\$3,582.24		
#35359									Units Shipped												Total Unit 2,280	Channel Sears Sears Hometown International Kmart Ace OSH Total: 1632 240 408 2,280 \$15,759.12 \$2,340.00 \$3,978.00 \$22,077.12	
Period	SHIPDATE	P.O	DESCRIPTION	CUST ITEM	Q'TY	UNTPRICE	AMOUNT	Chanel	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec			Total Unit 2,280
201501	1/15/2015	B0W77	MAX AXESS ADJUSTABLE WREN	35359	720	\$9.75	\$7,020.00	KMART	960	600	408										312		
201501	1/18/2015	UZ4058	MAX AXESS ADJUSTABLE WREN	35359	240	\$9.75	\$2,340.00	Sears-IND															
201502	2/15/2015	VTMRW	MAX AXESS ADJUSTABLE WREN	35359	600	\$9.75	\$5,850.00	KMART															
201503	2/26/2015	1570-35-15	MAX AXESS ADJUSTABLE WRENCH €	35359	408	\$9.75	\$ 3,978.00	OSH															
201511	10/28/2015	VTQP1	MAX AXESS ADJUSTABLE WRENCH €	35359	312	\$9.26	\$2,889.12	KMART	\$7,020.00	\$8,190.00	\$3,978.00										\$2,889.12		
									Extended Amount												Total \$		
									Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	\$22,077.12		

Summary

2012		Cost	PTS	Margin	Total Shipped	Total Cost	Total PTS	Margin \$\$
35358	6 Inch Max Axess Locking Wrench	\$4.78	\$9.00	46.89%	81,948	\$391,711.44	\$737,532.00	\$345,820.56
35359	8 Inch Max Axess Locking Wrench	\$5.20	\$10.00	48.00%	275,448	\$1,432,329.60	\$2,754,480.00	\$1,322,150.40
								\$1,667,970.96

2013		Cost	PTS	Margin	Total Shipped	Total Cost	Total PTS	Margin \$\$
35358	6 Inch Max Axess Locking Wrench	\$4.68	\$9.02	48.12%	100,716	\$471,350.88	\$908,458.32	\$437,107.44
35359	8 Inch Max Axess Locking Wrench	\$5.10	\$10.02	49.10%	294,320	\$1,501,032.00	\$2,949,086.40	\$1,448,054.40
35359	8 Inch Max Axess Locking Wrench	\$5.10	\$9.52	46.43%	1,008	\$5,140.80	\$9,596.16	\$4,455.36
								\$1,889,617.20

2014		Cost	PTS	Margin	Total Shipped	Total Cost	Total PTS	Margin \$\$
35358	6 Inch Max Axess Locking Wrench	\$4.68	\$8.57	45.39%	384	\$1,797.12	\$3,290.88	\$1,493.76
35359	8 Inch Max Axess Locking Wrench	\$5.10	\$9.52	46.43%	5,592	\$28,519.20	\$53,235.84	\$24,716.64
35359	8 Inch Max Axess Locking Wrench	\$5.10	\$9.75	47.69%	8,280	\$42,228.00	\$80,730.00	\$38,502.00
								\$64,712.40

2015		Cost	PTS	Margin	Total Shipped	Total Cost	Total PTS	Margin \$\$
35358	6 Inch Max Axess Locking Wrench	\$4.68	\$8.78	46.70%	408	\$1,909.44	\$3,582.24	\$1,672.80
35359	8 Inch Max Axess Locking Wrench	\$5.10	\$9.75	47.69%	1,968	\$10,036.80	\$19,188.00	\$9,151.20
35359	8 Inch Max Axess Locking Wrench	\$5.10	\$9.26	44.92%	312	\$1,591.20	\$2,889.12	\$1,297.92
								\$12,121.92

2012 - 2015 Oct		Total Shipped	Total Cost	Total PTS	Margin \$\$
35358	6 Inch Max Axess Locking Wrench	183,456	\$866,768.88	\$1,652,863.44	\$786,094.56
35359	8 Inch Max Axess Locking Wrench	586,928	\$3,020,877.60	\$5,869,205.52	\$2,848,327.92
					\$3,634,422.48

		2012		2013		2014		2015		2012 - 2015 Oct	
	Channel	Total Q'ty	Amount	Total Q'ty	Amount	Total Q'ty	Amount	Total Q'ty	Amount	Grand Total Unit	Grand Total \$\$
35358	Sears	81,588	\$734,292.00	95,772	\$863,863.44					177,360	\$1,598,155.44
	Sears Hometown	0		4,440	\$40,048.80					4,440	\$40,048.80
	International	360	\$3,240.00	504	\$4,546.08	384	\$3,290.88			1,248	\$11,076.96
	OSH							\$408.00	\$3,582.24	408	\$3,582.24
	Total:	81,948	\$737,532.00	100,716	\$908,458.32	384	\$3,290.88	\$408.00	\$3,582.24	183,456	\$1,652,863.44

		2012		2013		2014		2015		2012 - 2015 Oct	
	Channel	Total Q'ty	Amount	Total Q'ty	Amount	Total Q'ty	Amount	Total Q'ty	Amount	Grand Total Unit	Grand Total \$\$
35359	Sears	275,088	\$2,750,880.00	254,024	\$2,545,320.48					529,112	\$5,296,200.48
	Sears Hometown	0		1,896	\$18,997.92					1,896	\$18,997.92
	International	360	\$3,600.00	696	\$6,877.92	192	\$1,827.84			1,248	\$12,305.76
	Kmart			15,696	\$156,865.92	9,432	\$91,410.00	1,632	\$15,759.12	26,760	\$264,035.04
	Ace			23,016	\$230,620.32	4,248	\$40,728.00	240	\$2,340.00	27,504	\$273,688.32
	OSH							408	\$3,978.00	408	\$3,978.00
	Total:	275,448	\$2,754,480.00	295,328	\$2,958,682.56	13,872	\$133,965.84	2,280	\$22,077.12	586,928	\$5,869,205.52